Real Estate Site Location Analyst
Location: 5000 Kansas Avenue Kansas City, KS 66106
Department: Real Estate

As part of AWG's Real Estate and Store Development Department, the Real Estate Site Location Analyst role will help develop, support, and influence strategic plans for AWG's independent retailers. The analyst will support member retailers with successful, profitable, and sustainable growth through new stores, expansions, and remodels. The person will support company growth initiatives including data analysis, market evaluations, market expansions and potential acquisitions. The position requires overnight travel.

Travel Requirements: 40%+

Market Research Position Duties and Responsibilities:
- Perform market studies to project supermarket sales for new stores, expansions, remodels, relocations, and format changes.
- Develop and evaluate market changes and market dynamics including demographic profiles, population trends, grocery potential and competition.
- Prepare and deliver quantifiable reports and presentations detailing projects and strategies for AWG member retailers.
- Develop relationships with retailers and serve as market expert in helping direct retailers strategic planning and growth initiatives.
- Work with real estate/store development, AWG Divisions and senior management on the Company's strategic plans and development goals.
- Work on special projects, both independently and in a team setting.
- Develop databases and leverage capabilities of licensed products including GIS, SitesPlus, PopStats, Costar, Placer AI and SiteSeer.
- Work with GIS Analyst to integrate all licensed platforms and maximize value and efficiencies.
- Assist in production of maps for retailers, AWG divisions and senior management.

Minimum Requirements/Qualifications
- Minimum of 7 years, experience in supermarket, retail, or wholesale business
- Bachelor's Degree with preference to geography, business, economics, and data analytics studies.
- Experience with GIS (geographic information system)
- Experience with SITESPLUS or other gravity modeling programming software
- Ability to work independently or as a team member.
- Ability to handle multiple projects and schedule time accordingly.
- Leader of change and innovation. Introduces creative ideas, embraces technology, and implements process improvements.
- Experience/Knowledge of supermarket operations and ability to interact with all levels of an organization.
- Strong Logic and Analytical Skills

- Strong Conversational & Presentation Skills
- Knowledge of statistical models and predictive analytics
- Microsoft Software Suite: Excel, PowerPoint, Word
- Additional attributes (not required)
- Fluency in Spanish
- Experience with database management (Power BI, Tableaus, etc.)
- Experience with statistical modeling (linear, regression, cluster, etc.)

Associated Wholesale Grocers, Inc. (AWG) is the nation's largest cooperative food wholesaler to independently owned supermarkets, serving over 1,100 member companies and over 3,400 locations throughout 35 states from 9 wholesale Divisions. The consolidated run-rate sales for AWG are $13 billion. In addition to its cooperative wholesale operations, the company also operates subsidiary companies that provide certain real estate and supermarket development services, print and digital marketing services, health and beauty care, general merchandise, pharmaceutical products, specialty foods, and natural and organic products.

Benefits:
- Medical, Dental, & Vision Insurance
- Health Savings Account
- Dependent Care Flexible Spending Account
- Paid Vacation, Holiday, and Sick Time
- 401(k) with 4% match along with 3 other contributions
- Tuition Reimbursement
- Basic & Supplemental Life and AD&D
- Employee Assistance Program
- Short-Term and Long-Term Disability
- Wellness Program
- Yearly Holiday Bonus